

From: [Generali Life Division](#)
To: [Generali Life Division](#)
Cc: [Ady Law](#); [Cherie Chan](#); [Lorraine MT Leung](#); [Schofield Chan](#); [Carden Li](#); [Kennis Cheung](#); [Hilary Tsui](#); [Danny PL Wong](#)
Subject: 忠意第四季佣金推廣 / Generali Q4 Commission Promotion (E)
Date: Friday, 30 September 2022 6:07:02 pm
Attachments: [image001.png](#)
[image002.png](#)
[image003.png](#)
[image004.png](#)
[image005.png](#)
[image006.png](#)
[Generali Commission Schedule E \(2021.12.1\).pdf](#)

尊敬的業務合作夥伴:

忠意第四季佣金推廣

若於2022年10月1日 至12月31日 (包括首尾兩天) 期間，成功遞交以下保單申請，並於2023年2月28日或之前成功簽發，即可享以下第四季推廣佣金:

1. 『跨越創富保』

跨越創富保推廣佣金					
保費繳付年期	2年	2年	5年	8年	10年
每年保費	50,000美元以下	50,000美元或以上	任何金額		
簽發年齡	第1年佣金（包括推廣）				
0-60	35.0%	37.0%	89.0%	93.0%	93.0%
61	35.0%	37.0%	85.0%	89.0%	91.0%
62	35.0%	37.0%	85.0%	88.0%	90.0%
63	35.0%	37.0%	85.0%	87.0%	89.0%
64	35.0%	37.0%	85.0%	85.0%	87.0%
65	35.0%	37.0%	85.0%	83.0%	85.0%
66	25.0%	25.0%	69.0%	76.0%	78.0%
67	23.0%	23.0%	65.0%	74.0%	76.0%
68	21.0%	21.0%	61.0%	68.0%	70.0%
69	19.0%	19.0%	57.0%	60.0%	62.0%
70	15.0%	15.0%	53.0%	58.0%	60.0%
71	15.0%	15.0%	49.0%	56.0%	58.0%
72	15.0%	15.0%	47.0%	54.0%	56.0%
73	15.0%	15.0%	45.0%	52.0%	54.0%
74	15.0%	15.0%	43.0%	48.0%	52.0%
75	15.0%	15.0%	41.0%	46.0%	48.0%
簽發年齡	第2年佣金（包括推廣）				
0-65	0.0%	0.0%	2.0%	3.0%	15.0%
66-75	0.0%	0.0%	0.0%	3.0%	15.0%

2. 『世紀創富保』

保費繳付年期	3年	5年	8年	10年
每年保費	任何金額			
簽發年齡	第1年佣金 (包括推廣)			
0-60	44.0%	89.0%	96.0%	96.0%
61	40.0%	85.0%	92.0%	94.0%
62	40.0%	85.0%	91.0%	93.0%
63	40.0%	85.0%	90.0%	92.0%
64	40.0%	85.0%	88.0%	90.0%
65	40.0%	85.0%	86.0%	88.0%
66	35.0%	69.0%	76.0%	78.0%
67	33.0%	65.0%	74.0%	76.0%
68	31.0%	61.0%	68.0%	70.0%
69	29.0%	57.0%	60.0%	62.0%
70	25.0%	53.0%	58.0%	60.0%
71	23.0%	49.0%	56.0%	58.0%
72	22.0%	47.0%	54.0%	56.0%
73	21.0%	45.0%	52.0%	54.0%
74	20.0%	43.0%	48.0%	52.0%
75	19.0%	41.0%	46.0%	48.0%
簽發年齡	第2年佣金 (包括推廣)			
0-65	0.0%	2.0%	3.0%	15.0%
66-75	0.0%	0.0%	3.0%	15.0%

3. 『豐盛逸悅保』

豐盛逸悅保推廣佣金		
簽發年齡	2年繳付期	5年繳付期

	第1年佣金 (包括推廣)	第1年佣金 (包括推廣)
0-65	36.0%	81.0%
66	19.0%	45.0%
67	18.0%	43.0%
68	17.0%	40.0%
69	16.0%	38.0%
70	15.0%	35.0%

4. 『豐盛稅悅保』

豐盛稅悅保推廣佣金		
錄發年齡	保費繳付年期	第1年佣金 (包括推廣)
18-70	5年	10.0%
18-65	10年	80.0%
66-69		60.0%
70		50.0%

5. 『跨越無限保』

跨越無限保推廣佣金		
保費繳付年期	第1年佣金 (包括推廣)	第2年佣金 (包括推廣)
10至19年	68.0%	32.0%
20至24年	100.0%	70.0%
25年或以上	100.0%	70.0%

6. 『靈活昇譽保』

靈活昇譽保推廣佣金		
保費繳付年期	第1年佣金	第2年佣金 (包括推廣)
10年	50.0%	23.5%
11年	55.5%	23.5%
12年	61.5%	23.5%
13年	67.5%	23.5%
14年	73.5%	23.5%
15年	79.5%	23.5%
16年	82.5%	25.5%
17年	86.5%	25.5%
18年	89.5%	25.5%
19年	93.5%	25.5%
20年	97.5%	25.5%
21年	98.5%	27.5%
22年	99.0%	28.0%
23年	99.0%	29.0%
24年	99.0%	30.0%
25年	99.0%	31.0%

7. 『忠意尊安保險』

忠意尊安保險推廣佣金			
保費繳付年期	第1年佣金 (包括推廣)	第2年佣金	第3年至保單到期佣金
10年	80.0%	10.0%	2.0%
20年	90.0%	10.0%	2.0%
至80歲	100.0%	10.0%	2.0%

第四季佣金推廣之條款及細則:

1. 合資格保單必須於上述的指定推廣期內遞交申請，而有關保單申請必須於2023年2月28日或之前成功簽發。
2. 如保單持有人於保費繳付年期內行使任何保單服務選項（例如：更改投保額 / 更改保費支付方式 / 部份退保），令忠意人壽（香港）有限公司（“忠意人壽”）收取的原始保費減少時，忠意人壽有權追回因保費減少而導致之佣金差額。
3. 忠意人壽保留隨時更改或終止此推廣活動的權利，恕不另行通知。如有任何爭議，忠意人壽保留最終決定權。
4. 已附上基本佣金表供參考之用。

如有疑問或希望了解更多，請聯繫您的銷售經理或透過 salina.ho@generali.com.hk / +852 2531 8962 與我們的客戶關係助理 Salina Ho 聯絡。

謹啟
香港忠意人壽

Dear Valued Business Partners,

Generali Q4 Commission Promotion

If the below policy application is submitted between 1 October and 31 December 2022 (both days inclusive), and issued on or before 28 February 2023, you can enjoy the Q4 Commission as follows:

1. LionTycoon Beyond

LionTycoon Beyond Commission Promotion					
Premium Payment Term	2 years	2 years	5 years	8 years	10 years
APE	Below USD 50,000	USD 50,000 or above	Any Amount		
Issue Age	First Year Commission (inclusive of promotion)				
0-60	35.0%	37.0%	89.0%	93.0%	93.0%
61	35.0%	37.0%	85.0%	89.0%	91.0%
62	35.0%	37.0%	85.0%	88.0%	90.0%
63	35.0%	37.0%	85.0%	87.0%	89.0%
64	35.0%	37.0%	85.0%	85.0%	87.0%
65	35.0%	37.0%	85.0%	83.0%	85.0%
66	25.0%	25.0%	69.0%	76.0%	78.0%
67	23.0%	23.0%	65.0%	74.0%	76.0%
68	21.0%	21.0%	61.0%	68.0%	70.0%
69	19.0%	19.0%	57.0%	60.0%	62.0%
70	15.0%	15.0%	53.0%	58.0%	60.0%
71	15.0%	15.0%	49.0%	56.0%	58.0%
72	15.0%	15.0%	47.0%	54.0%	56.0%
73	15.0%	15.0%	45.0%	52.0%	54.0%
74	15.0%	15.0%	43.0%	48.0%	52.0%
75	15.0%	15.0%	41.0%	46.0%	48.0%
Issue Age	Second Year Commission (inclusive of promotion)				
0-65	0.0%	0.0%	2.0%	3.0%	15.0%
66-75	0.0%	0.0%	0.0%	3.0%	15.0%

2. LionTycoon

Premium Payment Terms	3 years	5 years	8 years	10 years
APE	Any Amount			
Issue Age	First Year Commission (inclusive of promotion)			
0-60	44.0%	89.0%	96.0%	96.0%
61	40.0%	85.0%	92.0%	94.0%
62	40.0%	85.0%	91.0%	93.0%
63	40.0%	85.0%	90.0%	92.0%
64	40.0%	85.0%	88.0%	90.0%
65	40.0%	85.0%	86.0%	88.0%
66	35.0%	69.0%	76.0%	78.0%
67	33.0%	65.0%	74.0%	76.0%
68	31.0%	61.0%	68.0%	70.0%
69	29.0%	57.0%	60.0%	62.0%
70	25.0%	53.0%	58.0%	60.0%
71	23.0%	49.0%	56.0%	58.0%
72	22.0%	47.0%	54.0%	56.0%
73	21.0%	45.0%	52.0%	54.0%
74	20.0%	43.0%	48.0%	52.0%
75	19.0%	41.0%	46.0%	48.0%
Issue Age	Second Year Commission (inclusive of promotion)			
0-65	0.0%	2.0%	3.0%	15.0%
66-75	0.0%	0.0%	3.0%	15.0%

3. LionPromise Pro

LionPromise Pro Commission Promotion		
Issue Age	2 Years Payment Term	5 Years Payment Term
	First Year Commission (inclusive of promotion)	First Year Commission (inclusive of promotion)
0-65	36.0%	81.0%
66	19.0%	45.0%
67	18.0%	43.0%

68	17.0%	40.0%
69	16.0%	38.0%
70	15.0%	35.0%

4. LionHarvest Pro

LionHarvest Pro Commission Promotion		
Issue Age	Premium Payment Term	First Year Commission (inclusive of promotion)
18-70	5 Years	10.0%
18-65	10 Years	80.0%
66-69		60.0%
70		50.0%

5. LionGuardian Beyond

LionGuardian Beyond Commission Promotion		
Premium Payment Terms	First Year (inclusive of promotion)	Second Year (inclusive of promotion)
10 – 19 Years	68.0%	32.0%
20 – 24 Years	100.0%	70.0%
25 Years or above	100.0%	70.0%

6. LionPainter Flexi

LionPainter Flexi Commission Promotion		
Premium Payment Term	First Year Commission	Second Year Commission (inclusive of promotion)
10 years	50.0%	23.5%
11 years	55.5%	23.5%
12 years	61.5%	23.5%
13 years	67.5%	23.5%
14 years	73.5%	23.5%
15 years	79.5%	23.5%
16 years	82.5%	25.5%
17 years	86.5%	25.5%
18 years	89.5%	25.5%
19 years	93.5%	25.5%
20 years	97.5%	25.5%
21 years	98.5%	27.5%
22 years	99.0%	28.0%
23 years	99.0%	29.0%
24 years	99.0%	30.0%
25 years	99.0%	31.0%

7. Generali Supreme Gold

Generali Supreme Gold Commission Promotion			
Premium Payment Term	First Year Commission (inclusive of promotion)	Second Year Commission	Third Year to Policy Expiry Commission
10 years	80.0%	10.0%	2.0%
20 years	90.0%	10.0%	2.0%
To Age 80	100.0%	10.0%	2.0%

Terms & Conditions for the Q4 Commission Promotion:

- To enjoy the Special Commission Promotion, the applications must be submitted within the specified promotion period as aforementioned and related applications must be issued on or before 28 February 2023.
- Commission difference due to decrease of premium is subjected to clawback in case the original premium received by Generali Life (Hong Kong) Limited ("Generali Life") decreased as a result of any policy service options being exercised by the policyholder (i.e. change of sum insured / change of premium payment mode / partial surrender) during the premium payment term.
- Generali Life reserves the right to vary or terminate this promotion at any time without prior notice. In case of any dispute(s), the decision of Generali Life should be final.
- Basic Commission Schedule is attached for your reference.

If you have any enquiries or would like further information, please contact your account manager or our Relationship Executive, Salina Ho at salina.ho@generali.com.hk or +852 2531 8962.

Regards,
Generali Life Hong Kong



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